

Commercial Department – Augmenting the Flow of Revenue

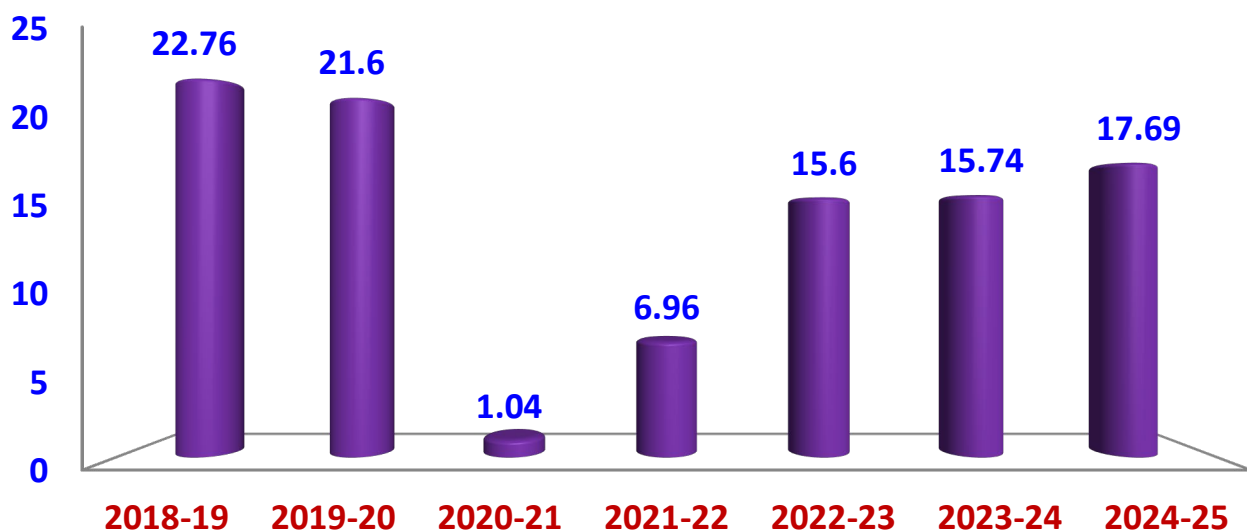
Guntur Division has been in the forefront of adopting innovative ideas, techniques and processes in delivering quality service with a single motto of enhancing passenger satisfaction. For us “Serving customer with a smile” is not a mere goal but the means of the Division. This Division serves Guntur, Prakasam and Kurnool of Andhra Pradesh State and Nalgonda & Buvangiri districts of Telangana State.

The total number of stations are 80, out of which 68 stations are opened for passenger traffic over Guntur Division. Guntur Division has one “NSG-2” class station (Guntur). 5 “NSG-4” class stations (Mangalagiri, Nalgonda, Markapurroad, Nandyal and Sattenapalli), 11 “NSG-5” class stations, 40 “NSG-6” class stations and 8 Halt stations. On an average, a total number of 39 express and 63 passenger trains are being run every day.

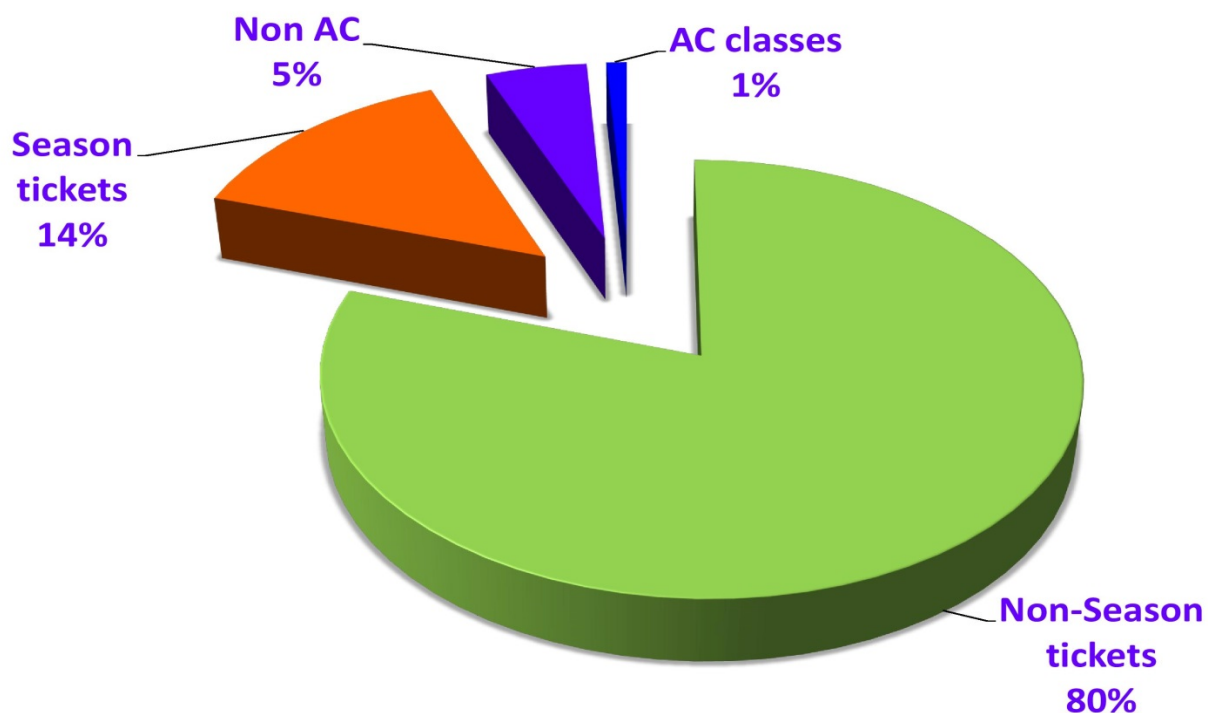
The Earnings of Guntur Division under various heads have been showing a steadily increasing trend. Guntur is the most important station in this Division and 44.4 % of the total passenger earnings come from Guntur station alone. The performance of Guntur Division for the past four years is as under:

Head (Rs. In Crores)	2021-22	2022-23	2023-24	2024-25
Goods	359.40	391.74	409.15	435.22
Passenger	120.27	210.79	227.67	231.81
Other Chg	10.15	12.21	15.39	17.67
Sundry	17.06	19.69	18.69	27.64
Gross Earnings	506.88	634.43	670.90	712.10

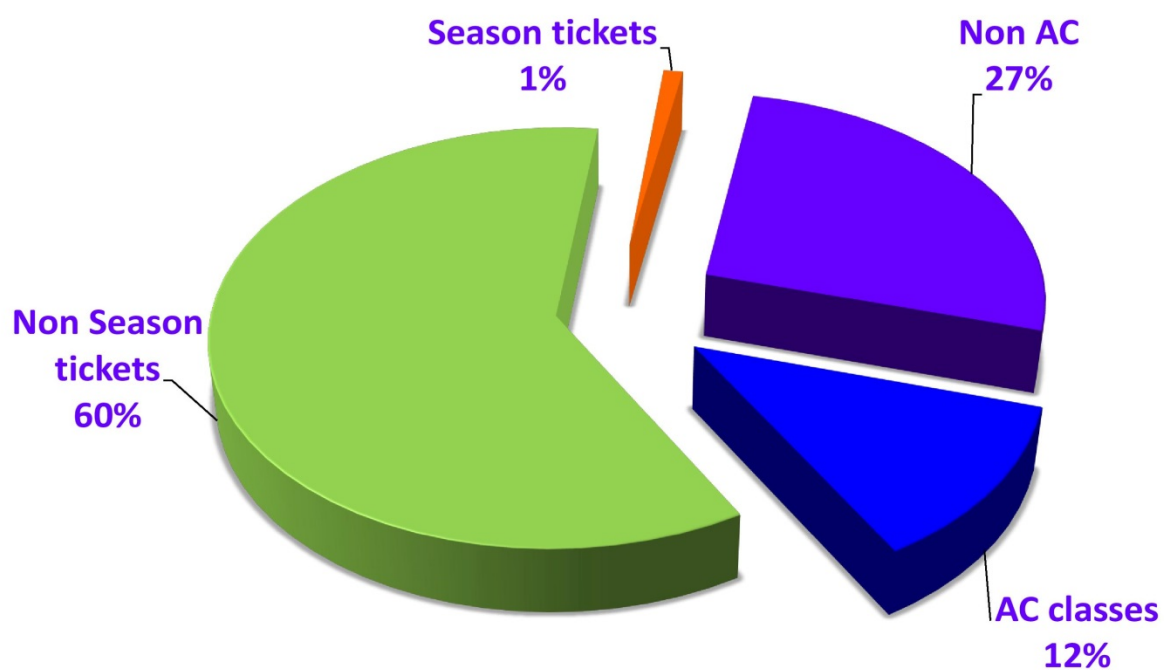
No.Of passengers using Rail facilities during Last Seven Years
(In Millions)



PERCENTAGE SHARE OF NUMBER OF PASSENGERS ON VARIOUS HEADS



PERCENTAGE SHARE OF PASSENGER EARNINGS ON VARIOUS HEADS



Passenger Amenities / Freight facilities over Guntur Division

Sl.No	Description	No.of Stations located
1	Unified locations (UTS +PRS)	26
2	PRS locations	5
3	UTS Locations	29
4	India Post PRS Centers	2
5	PA Systems	21
6	Retiring Rooms /Dormitories	3
7	TTE's Rooms	2
8	Goods sheds	11
9	Private Sidings	7
10	Private freight Terminal	1
11	Gati Shakti Multi Modal Cargo Terminal (GCT)	4
12	E-Payment	9
13	Exceptional Data Report (EDR)	1
14	ATVMs	22
15	STBS locations	18
16	Train indication LED display boards	10
17	Coach Indication Boards	10
18	At a Glance Boards	10
19	ATM locations	5
20	IFC	1
21	Parcel Management System	2

Freight Facilities

STATIONS OPENED FOR FULL RAKE TRAFFIC		
Description	No. of Stations	Stations
Stations opened for full rake traffic	10	Chityala, Nalgonda, Miryalaguda, Vishnupuram, Nadikude, Reddipalem Goods shed, Narasaraopet, Nandyal, Nallapadu (RMC), and Savalyapuram (RMC)
SIDINGS – FULL RAKE SIDINGS		
Cement	3	M/s India Cements Ltd – Vishnupuram (ICLV), Penna Cement siding – Janpahad (MPJP) Deccan Cement siding – Janpahad (MDCJ)
FCI sidings	3	Food Corporation of India - Nalgonda (PFCI), Food Corporation of India – Miryalaguda (FCIM), M/s Matrix warehousing Pvt. Ltd – Miryalaguda (MWMS)
CONCOR	1	Guntur Concor siding (CNGT)
PFT	1	M/S Lakshmi Narasimha Pvt. Ltd served by Nagireddipalli
GCT	4	M/S Chettinad Cement Corporation Private Limited (CCTC) served by Tummalacheruvu M/s Sai Balaji Warehouse Ltd (SBWT) served by Tipparthi M/s MPL Steel Ltd (MLGC), served by Chityala, M/S Yadadri Thermal Power Station served by Vishnupuram

Major Commodities

Description	Commodities
Major commodities – Loading	Cement, Clinker, G.Rice, Containers C.S.Husk, Maize, Jowar and FP Cotton & Dry Chillies
Major commodities – Unloading	Fertilizers, Rice, Coal / Gypsum, SLAG, Containers, Manganese ore, Iron ore and NMG(New Modified Goods),

Other Freight Facilities

Electronic in motion Weighbridges	NLPD (Railway), NDL (Railway) & NDKD (Railway) ICL/VNUP (Private) MPJP-Penna Cements Ltd, Janpahad (Private) MDCJ - Deccan Cement siding – Janpahad (Private) PLIN - Lakshmi Narasimha Pvt. Ltd – PFT (Private) CCTC- Chettinad Cement Corporation – GCT (Private) SBWT- Sai Balaji Warehouse Ltd- GCT (Private)
Container Rail terminal -	Guntur Concor siding (CNGT)
TMS Locations -	1.Miryalaguda, 2.Vishnupuram, 3.Nalgonda, 4.Donakonda, 5. Narasaraopet, 6.Nadikudi, 7. Chityal 8. Reddipalem 9. ICL/VNUP 10. Nandyal 11. MDCJ/JNPD 12.CCTC 13.SBWT 14.PLIN