

**FINANCIAL POSITION AT A GLANCE TO-END OF JULY 2018**

| Actuals T.E. July'17                                 | Actuals 2017-18 |      | Details                                   | Target 2018-19 | Target T.E. July'18   | Actuals T.E. July'18 | Varaitoin (6-5) | Variation (6-1) | % Var over Tgt (7/5) | % Var over COPPY (8/1) |
|--|-----------------|------|---|----------------|-----------------------|----------------------|-----------------|-----------------|----------------------|------------------------|
| 1  | 2               |      | 3   | 4              | 5                     | 6                    | 7               | 8               | 9                    | 10                     |
| <b>Apportioned Earnings (Rs./Crs)</b>                |                 |      |   |                |                       |                      |                 |                 |                      |                        |
| 1667.76  | 4861.18         | i    | Passengers                                | 5181.45        | 1713.18               | 1754.38              | 41.20           | 86.62           | 2.40%                | 5.19%                  |
| 122.52   | 340.91          | ii   | Other Coaching                            | 501.82         | 180.32                | 99.15                | -81.17          | -23.37          | -45.01%              | -19.07%                |
| 3423.27  | 10841.24        | iii  | Goods                                     | 11212.48       | 3587.56               | 3610.66              | 23.10           | 187.39          | 0.64%                | 5.47%                  |
| 81.38  | 288.77          | iv   | Sundry                                    | 650.97         | 201.17                | 117.34               | -83.83          | 35.96           | -41.67%              | 44.19%                 |
| 5294.93  | 16332.10        | v    | Gross Earnings (i+ii+iii+iv)              | 17546.72       | 5682.23               | 5581.53              | -100.70         | 286.60          | -1.77%               | 5.41%                  |
| -118.86  | 3.67            | vi   | Suspense                                  | 5.00           | -118.85               | -121.81              | -2.96           | -2.95           | 2.49%                | 2.48%                  |
| 5176.07  | 16335.77        | vii  | Gross Traffic Receipts (v+vi)             | 17551.72       | 5563.38               | 5459.72              | -103.66         | 283.65          | -1.86%               | 5.48%                  |
| <b>Ordinary Working Expenses (OWE) (Rs/crs, Net)</b> |                 |      |   |                |                       |                      |                 |                 |                      |                        |
| Actuals T.E. July'17                                 | Actuals 2017-18 |      | Details                                   | SL 2018 19     | BP on SL T.E. July'18 | Actuals T.E. July'18 | Varaitoin (6-5) | Variation (6-1) | % Var over Tgt (7/5) | % Var over COPPY (8/1) |
| 171.87   | 535.62          |      | 3 General                                 | 562.53         | 198.16                | 185.95               | -12.21          | 14.08           | -6.16%               | 8.19%                  |
| 343.93   | 1098.08         |      | 4 RM W & W                                | 1161.03        | 403.69                | 379.74               | -23.95          | 35.81           | -5.93%               | 10.41%                 |
| 151.90   | 538.66          |      | 5 RM Power                                | 536.90         | 191.62                | 159.89               | -31.73          | 7.99            | -16.56%              | 5.26%                  |
| 271.42   | 878.21          |      | 6 RM C & W                                | 945.35         | 322.23                | 286.31               | -35.92          | 14.89           | -11.15%              | 5.49%                  |
| 165.68   | 565.14          |      | 7 RM Equip                                | 601.06         | 204.27                | 200.38               | -3.89           | 34.70           | -1.90%               | 20.94%                 |
| 297.02   | 947.74          |      | 8 OPT R.Stock                             | 999.55         | 363.11                | 337.62               | -25.49          | 40.60           | -7.02%               | 13.67%                 |
| 751.40   | 1947.51         |      | 9 OPT Traffic                             | 2136.22        | 865.66                | 876.35               | 10.69           | 124.95          | 1.23%                | 16.63%                 |
| 896.83   | 2694.15         |      | 10 OPT Fuel                               | 2664.70        | 968.88                | 994.23               | 25.35           | 97.40           | 2.62%                | 10.86%                 |
| <b>579.79</b>  | <b>1798.91</b>  |      | <b>10.a. Diesel</b>                       | <b>1762.46</b> | <b>668.21</b>         | <b>698.82</b>        | <b>30.61</b>    | <b>119.03</b>   | 4.58%                | 20.53%                 |
| <b>317.04</b>  | <b>895.24</b>   |      | <b>10.b. Traction</b>                     | <b>902.24</b>  | <b>300.67</b>         | <b>295.41</b>        | <b>-5.26</b>    | <b>-21.63</b>   | -1.75%               | -6.82%                 |
| 178.33   | 532.71          |      | 11 Welfare                                | 572.21         | 226.55                | 246.63               | 20.08           | 68.30           | 8.86%                | 38.30%                 |
| 120.28   | 340.24          |      | 12 Misc                                   | 383.89         | 125.41                | 132.96               | 7.55            | 12.68           | 6.02%                | 10.54%                 |
| 51.61  | 153.48          |      | 13 PF & PN                                | 166.88         | 59.84                 | 55.38                | -4.46           | 3.77            | -7.45%               | 7.30%                  |
| 3400.27  | 10231.54        | viii | Net excluding Susp                        | 10730.32       | 3929.42               | 3855.44              | -73.98          | 455.17          | -1.88%               | 13.39%                 |
| 358.61   | -39.67          | ix   | Suspense                                  | -23.74         | 395.10                | 418.17               | 23.07           | 59.56           | 5.84%                | 16.61%                 |
| 3758.88  | 10191.87        | x    | Net including Suspense (viii+ix)          | 10706.58       | 4324.52               | 4273.61              | -50.91          | 514.73          | -1.18%               | 13.69%                 |
| <b>Appropriation to Funds (Rs.Crs)</b>               |                 |      |   |                |                       |                      |                 |                 |                      |                        |
| 96.68  | 89.32           |      | DRF                                       | 28.30          | 9.43                  | 9.43                 | 0.00            | -87.25          | 0.00%                | -90.25%                |
| 1023.32  | 3224.83         |      | Pension Fund                              | 3249.00        | 1083.00               | 1083.00              | 0.00            | 59.68           | 0.00%                | 5.83%                  |
| 1120.00  | 3314.15         | xi   | Total Funds                               | 3277.30        | 1092.43               | 1092.43              | 0.00            | -27.57          | 0.00%                | -2.46%                 |
| 4878.88  | 13506.02        | xii  | Total working Expenses (vii-xi)           | 13983.88       | 5416.95               | 5366.04              | -50.91          | 487.16          | -0.94%               | 9.99%                  |
| 297.19   | 2829.75         | xiii | Net Receipts/Net Revenue (vii-xii)        | 3567.84        | 146.43                | 93.68                | -52.75          | -203.51         | -36.02%              | -68.48%                |
| <b>Operating Ratio (%) &amp; Surplus (Rs/crs)</b>    |                 |      |   |                |                       |                      |                 |                 |                      |                        |
| <b>85.37%</b>  | <b>82.94%</b>   | xiv  | <b>Operating Ratio(%) (viii+xi)/v*100</b> | <b>79.83%</b>  | <b>88.38%</b>         | <b>88.65%</b>        | <b>0.27%</b>    | <b>3.28%</b>    | <b>-</b>             | <b>-</b>               |
| 1894.66  | 6100.56         | xv   | Operating Surplus (v - viii)              | 6816.40        | 1752.81               | 1726.09              | -26.72          | -168.57         | -1.52%               | -8.90%                 |

Note:Actuals of 2017-18 as per Books messages dated 29.05.2018 (Supplementary 2).