

FREIGHT MARKETING
CIRCULAR NO. 19 OF 2014

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

01.10.2014

No. 2014/TC(FM)/10/16/Pt.-I.

Rail Bhavan, New Delhi - 110 001, dated

~~09.2014~~

General Manager,

- | | |
|--------------------------------------|--|
| 1. Central Railway, Mumbai (CSTM). | 9. North Western Railway, Jaipur. |
| 2. Eastern Railway, Kolkata. | 10. Southern Railway, Chennai. |
| 3. East Central Railway, Hajipur. | 11. South Central Rly., Secunderabad. |
| 4. East Coast Railway, Bhubaneswar | 12. South Eastern Railway, Kolkata. |
| 5. Northern Railway, New Delhi. | 13. South East Central Rly, Bilaspur. |
| 6. North Central Railway, Allahabad. | 14. South Western Railway, Hubli. |
| 7. North Eastern Railway, Gorakhpur. | 15. Western Rly., Mumbai (Churchgate). |
| 8. Northeast Frontier Rly, Maligaon. | 16. West Central Railway, Jabalpur. |

(Amendment No. 1 to Modified Comprehensive Parcel Leasing Policy)

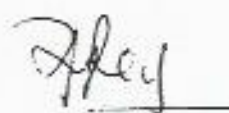
Sub: Modified policy guidelines on 'Comprehensive Parcel Leasing Policy'.

Ref: Freight Marketing Circular No. 06 of 2014 issued vide Board's letter No. 2014/TC(FM)/10/02 dated 15.04.2014.

- 1.0 It has been decided to make the following amendments in the Modified policy guidelines on 'Comprehensive Parcel Leasing Policy' issued vide Freight Marketing Circular No. 06 of 2014 under Board's letter No. 2014/TC(FM)/10/02 dated 15.04.2014 -
- 1.1 In the last sentence of para 3.2 of aforesaid circular, the word "*Audited Balance Sheet*" may be replaced as "*Audited Balance Sheet and P&L Account*".
- 1.2 Last row of para 14.1 of the aforesaid circular may be read as under-

Value of contract	Level of Tender Committee	Accepting Authority
Above Rs. 15 Crore	SAG Tender Committee	CCM (PHOD) or CCM (CHOD) or AGM in absence of CCM PHOD/ CHOD

- 2.0 This issues with concurrence of Finance Directorate of the Ministry of Railways.
- 3.0 These instructions will come into force with immediate effect.
- 4.0 Please acknowledge receipt.


(Rita Raj)
Director Freight Marketing

FREIGHT MARKETING
CIRCULAR NO. 20 OF 2014

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2014/TC(FM)/10/16.

Rail Bhavan, New Delhi - 110 001, dated 10.10.2014

General Managers
All zonal Railways.

(Amendment No. 2 to 'Modified Comprehensive Parcel Leasing Policy')

Sub: Amendment to policy guidelines on 'Modified Comprehensive Parcel Leasing Policy' issued vide Freight Marketing Circular No. 06 of 2014.

- 1.0 The modified policy guidelines on 'Comprehensive Parcel Leasing Policy' was issued under Freight Marketing Circular No. 06 of 2006 vide Board's letter No. 2006/TC(FM)/10/1 dated 15.04.2014.
- 2.0 It has been decided to make the following amendments to the modified policy guidelines on 'Comprehensive Parcel Leasing Policy'-
- 2.1 In the Annexure-I of policy, appearing at page 43, which is regarding 'Application for registration of the leaseholders (to be filled up by the applicant), the following changes may be made-

Sr. No. 10. Service Tax Registration Number
Sr. No. 11. TIN number/Sales Tax Number.

Foot Note - The applicant shall be required to furnish information either of Sr. No. 10 or Sr. No. 11. He can also give information of Sr. No. 10 & Sr. No. 11 both.

- 2.2 Para 27.7 of policy appearing at page 22, may be replaced as under -

27.7 In addition to the above penalty, Railway will terminate the contract after 4th (fourth) default by forfeiting 'Security/Performance deposit'.

Railway Administration shall have the right to terminate that particular contract or even terminate all the contracts running on that division/ Railway of a leaseholder and cancel the registration of leaseholder in view of seriousness of the case or repeated violation of rules. Imposition of such penalty shall solely be on the discretion of the Chief Commercial Manager (FM) of the zonal railway for tenders finalized at Head Quarter level and Divisional Railway Manager in case of tenders, which are finalized at divisional level.

- 2.3 This issues with concurrence of Finance Directorate of Ministry of Railways.
- 3.0 These instructions will come into force with immediate effect.
- 4.0 Please acknowledge receipt.



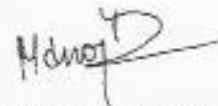
(Rita Raj)
Director Freight Marketing

No. 2014/TC(FM)/10/16.

New Delhi, dated /0.10.2014

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2. FA&CAOs, All Indian Railways.



for Financial Commissioner/Railways

No. 2014/TC(FM)/10/16.

New Delhi, dated /0.10.2014

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3. The Chief Passenger Traffic Manager, All Indian Railways.
4. The Chief Commercial Manager (FM), All Indian Railways.
5. MD/CCM, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
6. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
7. CAO(PTS), Northern Railway, IRCA Building, New Delhi.
8. Director General, Railway Staff College, Vadodara.
9. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
10. MT, FC, AM(Traffic), AM(C), AM(Mech), Adv.(F), Adv.(Vig), EDF(C), EDME(Chg.), EDTC(R), ED(Chg.), EDPM, ED(PG), EDV(T), DF(C), Dir.(Punct.)/Railway Board for information please.



(Rita Raj)
Director Freight Marketing

FREIGHT MARKETING
CIRCULAR NO. 09 OF 2015

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2014/TC(FM)/10/16/Pt.-III.

Rail Bhavan, New Delhi - 110 001, dated

04.06.2015

General Managers
All zonal Railways.

(Amendment No. 3 to 'Modified Comprehensive Parcel Leasing Policy')

Sub: Amendment to policy guidelines on 'Modified Comprehensive Parcel Leasing Policy' issued vide Freight Marketing Circular No. 06 of 2014.

- 1.0 The modified policy guidelines on 'Comprehensive Parcel Leasing Policy' was issued under Freight Marketing Circular No. 06 of 2006 vide Board's letter No. 2006/TC(FM)/10/1 dated 15.04.2014.
- 2.0 It has been decided to add following *Foot-Note* below para 21.2 (vii) of the modified policy guidelines on 'Comprehensive Parcel Leasing Policy'.

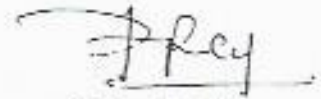
Foot Note to be inserted below para 21.2 (vii) -

- (a) When restriction is imposed by the Security Agencies/Delhi Police on loading/unloading of parcels at Delhi, New Delhi & Nizamuddin stations due to security arrangements in connection with Republic day or Independence Day Celebrations.
- (b) In cases of parcel leasing contracts, which have been awarded by other divisions/zonal railways for trains, which originate from other than Delhi area but pass through DLI/NDLS/NZM stations and loading/unloading permission for the leased SLR/VP is granted at DLI/NDLS/NZM station (being intermediate), may also be covered under the ambit of exemption on loading on the days of restriction, on the occasion of Republic Day & Independence Day on account of security reasons. The exemption for loading of leased SLR/VP from originating station may be considered by the zonal railways keeping in view the (i) on receipt of written request from the leaseholder; and (ii) exemption should be only for such days when the train passes/ touches at DLI/NDLS/NZM stations on the day(s) of restriction (during Republic Day & Independence Day).

Illustration on item (ii) above, is as under -

For example - If restriction on loading/ unloading of parcels at DLI/NDLS/NZM stations is imposed from 24 to 26 January. A train originates from station "A" on 23rd January and passes through NDLS on 24th January, the leaseholder may be exempted for loading on 23rd January at station "A". In case of train originates from station "A" on 26th January and passes through NDLS on 27th January, no exemption will be granted for loading on 26th January at station "A". However, the leaseholders, who are willing to load the leased SLR/VP at station "A" on such days, will be allowed to do so.

- 2.1 This issues with concurrence of Finance Directorate of Ministry of Railways.
- 3.0 These instructions will come into force with immediate effect.
- 4.0 Please acknowledge receipt.



(Rita Raj)

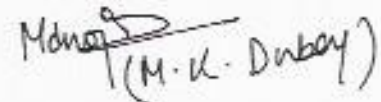
Director Freight Marketing

No. 2014/TC(FM)/10/16/Pt.-III.

New Delhi, dated 04.06.2015

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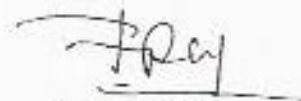

for Financial Commissioner/Railways

No. 2014/TC(FM)/10/16/Pt.-III.

New Delhi, dated 04.06.2015

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- 1. The Chief Commercial Manager, All Indian Railways.
- 2. The Chief Operation Manager, All Indian Railways.
- 3. The Chief Passenger Traffic Manager, All Indian Railways.
- 4. The Chief Commercial Manager (FM), All Indian Railways.
- 5. MD/CCM, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
- 6. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
- 7. CAO(PTS), Northern Railway, IRCA Building, New Delhi.
- 8. Director General, Railway Staff College, Vadodara.
- 9. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
- 10. MT, FC, AM(Traffic), AM(C), AM(Mech), Adv.(F), Adv.(Vig), EDF(C), EDME(Chg.), EDTC(R), ED(Chg.), EDPM, ED(PG), EDV(T), DF(C), Dir.(Punct.)/Railway Board for information please.



(Rita Raj)

Director Freight Marketing

FREIGHT MARKETING
CIRCULAR NO. 13 OF 2015

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2013/TC(FM)/10/07.

Rail Bhavan, New Delhi - 110 001, dated **02.07.2015**

General Managers
All zonal Railways.

(Amendment No. 4 to 'Modified Comprehensive Parcel Leasing Policy')

Sub: Policy guidelines for leasing of parcel space i.e. 'Modified Comprehensive Parcel Leasing Policy' issued vide Freight Marketing Circular No. 06 of 2014.

- 1.0 The policy guidelines for leasing of parcel space of the Assistant Guard's Cabins (AGCs), Brake vans (SLRs) and Parcel Vans of passenger carrying trains i.e. 'Modified Comprehensive Parcel Leasing Policy' was issued under Freight Marketing Circular No. 06 of 2014 vide Board's letter No. 2013/TC(FM)/10/2 dated 15.04.2014.
- 2.0 Based on the recommendation of Safety Directorate, suggestions of zonal railways, and to ensure safe running of passenger carrying trains, especially trains running with LHB rakes, the issue of leasing of 1 tonne parcel space of the Assistant Guard's Cabin (AGC) has been reviewed. In the larger public interest for the safety of passenger carrying trains, the following decision has been taken -
 - (i) For leasing of parcel space of the Assistant Guard's Cabin, no fresh tender shall be called henceforth;
 - (ii) The contracts for leasing of parcel space of AGCs, which are in operation, shall be allowed to complete its tenure as per agreement, except the cases as mentioned in para (iii) below; and
 - (iii) In case of contracts for leasing of parcel space of AGCs, which are in operation by Rajdhani, Shatabdi and Duranto Express trains and other trains running with LHB rakes, the zonal railways may terminate the contract by observing policy guidelines for termination of parcel leasing contract as stipulated in 'Modified Comprehensive Parcel Leasing Policy' and complying all other formalities,
- 2.1 The provisions relating to leasing of 1 tonne parcel space of the Assistant Guard's Cabin (AGC) under 'Modified Comprehensive Parcel Leasing Policy', which were issued vide Freight Marketing Circular No. 06 of 2014 vide Board's letter No. 2013/TC(FM)/10/2 dated 15.04.2014, shall stand deleted. However, the existing contracts, which are in operation as per para 2(ii) above, shall be governed by these provisions.

- 3.0 Efforts should be made by the zonal railways to increase the parcel earnings through leasing of more and more Brakevans and Parcel Vans so that the loss could be compensated.
- 4.0 This issues with concurrence of Finance Directorate of Ministry of Railways.
- 5.0 These instructions will come into force with immediate effect.
- 6.0 Please acknowledge receipt.



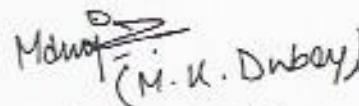
(Rita Raj)
Director Freight Marketing

No. 2013/TC(FM)/10/07.

New Delhi, dated 02.07.2015

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for Financial Commissioner/Railways

No. 2013/TC(FM)/10/07.

New Delhi, dated 02.07.2015

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4. The Chief Commercial Manager (FM), All Indian Railways.
5. MD/CCM, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
6. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
7. CAO(PTS), Northern Railway, IRCA Building, New Delhi.
8. Director General, RDSO, Manak Nagar, Lucknow.
9. Director General, National Academy of Indian Railways, Vadodara.
10. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
11. MT, FC, AM(Traffic), AM(C), AM(Mech), Adv.(F), Adv.(Vig), Adv.(Safety), ED/Safety-II, EDF(C), EDME(Chg.), EDTC(R), ED(Chg.), EDPM, ED(PG), EDV(T), DF(C), Dir.(Punct.)/Railway Board for information please.



(Rita Raj)
Director Freight Marketing

FREIGHT MARKETING
CIRCULAR NO. 17 OF 2015

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2014/TC(FM)/10/16/Pt.-I.

Rail Bhavan, New Delhi - 110 001, dated **17.08.2015**

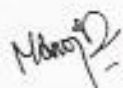
General Manager,

- | | |
|--------------------------------------|--|
| 1. Central Railway, Mumbai (CSTM). | 9. North Western Railway, Jaipur. |
| 2. Eastern Railway, Kolkata. | 10. Southern Railway, Chennai. |
| 3. East Central Railway, Hajipur. | 11. South Central Rly., Secunderabad. |
| 4. East Coast Railway, Bhubaneswar | 12. South Eastern Railway, Kolkata. |
| 5. Northern Railway, New Delhi. | 13. South East Central Rly, Bilaspur. |
| 6. North Central Railway, Allahabad. | 14. South Western Railway, Hubli. |
| 7. North Eastern Railway, Gorakhpur. | 15. Western Rly., Mumbai (Churchgate). |
| 8. Northeast Frontier Rly, Maligaon. | 16. West Central Railway, Jabalpur. |

(Amendment No. 5 to 'Modified Comprehensive Parcel Leasing Policy')

- Sub: 1. **'Modified policy on 'Comprehensive Parcel Leasing Policy' - Freight Marketing Circular No. 06 of 2014 - permission for loading/ unloading at new/additional intermediate stations.**
2. **Amendment to policy guidelines on 'Modified Comprehensive Parcel Leasing Policy' issued vide Freight Marketing Circular No. 06 of 2014.**

1. References have been received from some of the zonal railways to allow loading/ unloading facility at new intermediate stations after starting the lease contract, during the currency of contract.
2. The matter has been examined in Board's Office. In this connection, it is advised that in case of **existing parcel leasing contracts** of Brakevans (SLRs) and Parcel Vans (VPs), which are in operation, Chief Commercial Manager of the Zonal Railways by exercising the powers contained in Para 32 of Freight Marketing Circular No. 06 of 2014, may allow loading/ unloading facility at new/ additional intermediate stations (which has not been mentioned by the tenderer in the tender form), during the currency of contract, on receipt of request from the leaseholder, subject to fulfillment of other conditions stipulated in para 23.3 of policy. In such cases, leaseholder shall provide copy of Agreement and copy of approval/working instructions issued by the concerned division/ zonal railway to the concerned intermediate station(s) before starting loading/ unloading operation at that intermediate station.
3. It has been further decided to add a new Para as 23.3.1 (at page 17) in the modified policy guidelines on 'Comprehensive Parcel Leasing Policy', **for all future contract**, as under :-





Para 23.3.1 - After operationalization of parcel leasing contracts of Brakevans (SLRs) and Parcel Vans (VPs) by the lease holder, during the currency of contract, on receipt of request from the leaseholder, the Zonal Railways (Division or Zonal Railway HQ) may allow loading/ unloading facility at new/ additional intermediate stations (which have not been mentioned by the tenderer in the tender form at the time of submission of tender), subject to fulfillment of conditions stipulated in para 23.3 above. In such cases, leaseholder shall provide copy of Agreement and copy of approval/ working instructions issued by the concerned division/ zonal railway to the concerned intermediate station(s) before starting loading/ unloading operation at that intermediate station.

4. This issues with the concurrence of Finance Directorate of Ministry of Railways.
5. This disposes of (i) N. Rly.'s letter No. 36RD/General Corrsp./2015 dated 05.05.2015; and (ii) C. Rly.'s letter No. C/562/ GT/Leasing SLR/Policy/Pt.-II dated 18.05.2015.


(Samir Kumar)
Director Freight Marketing

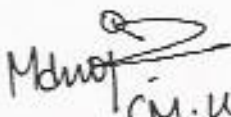
No. 2014/TC(FM)/10/16/Pt.-I.

Rail Bhavan, New Delhi - 110 001, dated

17.08.2015

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2. FA&CAOs, All Indian Railways.


M. U. Dubey

for Financial Commissioner/Railways

No. 2014/TC(FM)/10/16/Pt.-I.

Rail Bhavan, New Delhi - 110 001, dated

17.08.2015

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2. The Chief Operation Manager, All Indian Railways.
3. The Chief Passenger Traffic Manager, All Indian Railways.
4. The Chief Commercial Manager (FM), All Indian Railways.
5. MD/CCM, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
6. General Manager (PMS), Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi- 110021.
7. CAO(PTS), Northern Railway, IRCA Building, New Delhi.
8. Director General, Railway Staff College, Vadodara.
9. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
10. MT, FC, AM(Traffic), AM(C), AM(Mech), Adv.(F), Adv.(Vig), EDF(C), EDME(Chg.), EDTC(R), ED(Chg.), EDPM, ED(PG), EDV(T), DF(C), Dir.(Punct.)/Railway Board for information please.

FREIGHT MARKETING
CIRCULAR NO. 05 OF 2016

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2015/TC(FM)/10/06.

Rail Bhavan, New Delhi - 110 001, dated **15.06.2016**

The General Manager,

- | | |
|--------------------------------------|--|
| 1. Central Railway, Mumbai (CSTM). | 9. North Western Railway, Jaipur. |
| 2. Eastern Railway, Kolkata. | 10. Southern Railway, Chennai. |
| 3. East Central Railway, Hajipur. | 11. South Central Rly., Secunderabad. |
| 4. East Coast Railway, Bhubaneswar | 12. South Eastern Railway, Kolkata. |
| 5. Northern Railway, New Delhi. | 13. South East Central Rly, Bilaspur. |
| 6. North Central Railway, Allahabad. | 14. South Western Railway, Hubli. |
| 7. North Eastern Railway, Gorakhpur. | 15. Western Rly., Mumbai (Churchgate). |
| 8. Northeast Frontier Rly, Maligaon. | 16. West Central Railway, Jabalpur. |

(Amendment No. 6 to 'Modified Comprehensive Parcel Leasing Policy')

Sub: Amendment to policy guidelines on 'Comprehensive Parcel Leasing Policy'.

Ref: Freight Marketing Circular No. 06 of 2014.

- 1.0 The 'Modified Comprehensive Parcel Leasing Policy' i.e. policy guidelines for leasing out of parcel space of the Assistant Guard's Cabin (AGC), Brakevans (SLRs) and Parcel Vans (VPHs/VPs/VPU) was issued under Freight Marketing Circular No. 06 of 2014 vide Board's letter No. 2013/TC(FM)/10/2 dated 15.04.2014.
- 2.0 Based upon the references/recommendations of zonal railways & suggestions from stakeholders, in order to liberalize the 'Modified Comprehensive Parcel Leasing Policy' i.e. Freight Marketing Circular no.6 of 2014, the following provisions have been amended -
- 2.1 **Para 5.0 of Freight Marketing Circular No.6 of 2014**

Para 5.4 - New Para Added

Railways may enhance the Earnest Money in case of repeated failure of tenders due to fake or non-serious bidding by tenderers.

2.2 Para 6.0 of Freight Marketing Circular No. 6 of 2014

Para 6.1- Modified

The 'Security Deposit' specified for operating different types of parcel leasing contracts is as given below.

	Parcel Space to be leased out	Security Deposit/ Performance Guarantee	Minimum Amount	Mode of Security deposit
1	One compartment of Brakevan (SLR)	Amount equivalent to 10% of annual contractual value as per lumpsum leased freight (accepted rates) of the leased parcel space.	Rs. 1 lakh	FDR or DD
2	Parcel Vans (VP)	Amount equivalent to 10% of annual contractual value as per lumpsum leased freight (accepted rates) of the leased parcel space	Rs. 4 lakh.	in favour of Sr.DFM/ FA&CAO

The above security deposit shall be remitted by the successful bidder within 15 days from the date of issue of LOA.

2.3 Para 7.0 of Freight Marketing Circular No.6 of 2014

a. Para 7.1 - Modified

SLR - For leasing of parcel space of the compartment of Brakevans (SLRs), there will be three types of lease, depending on the duration of the leasing contract. These are classified as follows:

	Type of lease	Period of lease	Mode of lease
(i)	Long term lease	5 years	Open tender
(ii)	Temporary Lease	30 days at a time	Quotation Basis
(iii)	Day to Day Lease	Maximum 10 days at a time	Quotation Basis

Long term lease shall be awarded for a period of 5 (five) years. There would be no escalation during the first three years in lumpsum leased freight. An annual escalation of lumpsum leased freight at the rate of 10% per annum on the lumpsum leased freight of the immediate preceding year shall be applicable from the fourth year onwards.

b. Para 7.2 - Modified

Parcel Vans - Parcel Vans (VPHs/VPs/VPU/VPRs etc.) shall be leased out on round trip basis, only on long term contracts through open tenders. Leasing of Parcel Vans is not permitted on short term, temporary or day-to-day basis.

	Type of lease	Period of lease	Mode of lease
(i)	Long term lease	5 years	Open tender

Long term lease contracts shall be leased out for a period of 5 (five) years. There would be no escalation in first three years in lumpsum leased freight. An annual escalation of lumpsum leased freight at the rate of 10% per annum on the lumpsum leased freight of the immediate preceding year shall be applicable from the fourth year onwards.

2.4 Para 10.0 of Freight Marketing Circular No.6 of 2014

a. Para 10.1 - Modified

There shall be no escalation of lumpsum leased freight during the contractual period on account of Budgetary or any other increase in the tariff rates.

b. Para 10.2 - Deleted

c. Para 10.3 - No Changes.

2.5 Para 41.0 of Freight Marketing Circular No.6 of 2014

a. Para 41.1 - Modified

There will be three types of lease, depending on the duration of the leasing contract for leasing of parcel space of the compartment of Brakevans (SLRs). These are classified as follows:

	Type of lease	Period of lease	Mode of lease
(i)	Long term lease	5 years	Open tender
(ii)	Temporary Lease	30 days at a time	Quotation Basis
(iii)	Day to Day Lease	Maximum 10 days at a time	Quotation Basis

b. Para 41.2 - Modified

Open tender for leasing of parcel space in Brakevans (SLRs) will be invited for a period of 5 years. Offers received below reserve price shall not be accepted irrespective of mode of lease.

2.6 Para 42.0 of Freight Marketing Circular No.6 of 2014

a. Para 42.2 - (Modified)

Reserve price for leasing of parcel space of the compartment of Brakevan (SLR) shall be equivalent to the freight at par with the normal tariff rates, applicable for booking of non-leased piecemeal parcel traffic as per category of train/ service.

However, zonal railway may with finance concurrence and approval of CCM, revise the reserve price where considered necessary downwardly to maximize the utilization of the parcel spaces.

b. Para 42.3 to 42.6- Deleted

c. Para 42.7 & 42.8 - No Changes

d. Para 42.9- Deleted

2.7 Para 52.0 of Freight Marketing Circular No.6 of 2014

a. Para 52.1 & 52.2 - No Changes

b. Para 52.3 - Deleted

c. Para 52.4 - (Para 52.4 & 52.5 merged as shown below)

(i) Reserve price for leasing of Parcel Van on Round trip basis shall be as under-

Applicable for	Type of service Category of train	Reserve price for Round trip
For all origin- destinations (including NFR)	Trains notified under "R" category	1.50 times of single journey freight at Scale-R
	Trains notified under "P" or "S" category	1.50 times of single journey freight at Scale-P

- (ii) Reserve price applicable for leasing of round trip Refrigerated Vans (VPRs) on all zonal railways including NF Railway will be as under:-

Applicable for	Category	Reserve price for Round trip
For all origin-destinations (including from/to NFR)	As per types of service/trains	1.50 times of single journey freight as applicable for round trip Parcel Vans (as per category of train) i.e. 1.5 x [1.50 times of single journey freight at Scale-R or Scale P (as per category of train)]

d. Para 52.5 - New Para Added

However, zonal railway may with finance concurrence and approval of CCM, revise the reserve price where considered necessary downwardly to maximize the utilization of the parcel spaces. However, in no case the reserve price shall be fixed below the Scale 'P'.

e. Para 52.6- No changes

- 3.0 These instructions will come into force with immediate effect and shall be made applicable to all future tenders to be invited for leasing out of parcel space of Brakevans (SLRs) and Parcel Vans (VPHs/VPs/VPU's etc.). Further;
- (i) The cases, where tenders have been finalized and 'Letter of Allotment (LoA)' has been issued to the party by the Railway Administration prior to issuance of this circular, the leaseholder shall be allowed to operate the leasing contract as per policy guidelines prevailing at that time.
 - (ii) The cases, where 'Letter of Allotment (LoA)' for award of leasing contract, has not been issued to the party before issuance of this circular, Zonal Railways will cancel all such tenders and return the earnest money to the tenderers.
- 4.0 Zonal railways are requested to go through the policy guidelines carefully and follow the same strictly.
- 5.0 Zonal railways, before executing agreements for parcel leasing contracts, must ensure that necessary changes have been made in the agreement in accordance with this circular.

15/6/16

6.0 Please acknowledge receipt.

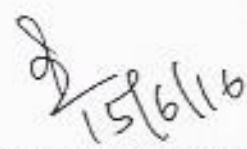

(Samir Kumar)
Director Freight Marketing

No. 2015/TC(FM)/10/6.

New Delhi, dated 15.06.2016

Copy forwarded to:

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for Financial Commissioner/Railways

No. 2015/TC(FM)/10/6.

New Delhi, dated 15.06.2016

Copy forwarded for information and necessary action to:

1. The Chief Commercial Manager, All Indian Railways.
2. The Chief Operation Manager, All Indian Railways.
3. The Chief Passenger Traffic Manager, All Indian Railways.
4. The Chief Commercial Manager (FM), All Indian Railways.
5. MD/CCM, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
6. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
7. CAO(PTS), Northern Railway, IRCA Building, New Delhi.
8. Director General, Railway Staff College, Vadodara.
9. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
10. MT, FC, AM(Traffic), AM(C), AM(Mech), Adv.(F), Adv.(Vig), EDF(C), EDTC(R), ED(Chg.), EDME(Chg.), EDPM, ED(PG), EDV(T), DF(C), Dir.(Punct.)/Railway Board for information please.


(Samir Kumar)
Director Freight Marketing