

सं.No. S.232.Tender & Purchase Procedure

All Purchase Officers/HQrs./Depot/Divisions.

OFFICE PROCEDURE ORDER NO:14/2022

विषय :Sub:- Procurement form approved sources – Vendor Directory.

संदर्भ Ref:-1) Rly Bd Lr No. 2021/RS(G)/779/7 dt.30.03.2022

2) Rly Bd Lr No. 2021/RS(G)/779/7 dt.18.01.2022

- i) As per Railway Board instructions issued vide letter mentioned under reference at 1 above, the existing General Tender Conditions indicated in Para 3 stands modified as under:

Para. No	EXISTING	Para. No	REVISED
3.1	Approved by RDSO:	3.1	Approved by RDSO/ CLW/ BLW/ RCF/ ICF/ MCF/ CORE etc. as available on UVAM.
3.1.1	Wherever necessary, as per policy of procurement, bulk purchases will be made only from those firms who have been approved by RDSO for such ordering before opening of tender. The tenderers are to attach scanned copies of RDSO approval letters along with their offer. The status of the firm will be reckoned as on the date of tender opening and not there after.	3.1.1	Wherever necessary, as per policy of procurement, Bulk purchase will be made only from those firms who are appearing as Approved Vendors of RDSO/ CLW/ BLW/ RCF/ ICF/ MCF/ CORE etc.as available on UVAM only. The status of the firm will be reckoned as on the date of tender opening.
3.1.2	However, cases of downgrading/removal/suspension/ banning etc. after Opening of tender shall be taken into account while considering the offers.	3.1.2	However, cases of downgrading /removal /suspension / banning etc. after Opening of tender shall be taken into account while considering the offers.
3.1.3	Wherever, RDSO has assessed the capacity cum capability of the firm and has cleared the source as RDSO vendors for placement of developmental orders, developmental order upto 20% of NPQ may be placed on such sources. (a) Developmental Vendors shall be eligible for developmental order of 20% of NPQ in regular tenders. Total	3.1.3	(a) Wherever, Vendor Approving Agency has assessed the capacity cum capability of the firm and has cleared the source as Developmental Vendor for placement of developmental orders, developmental order up to 20% of NPQ may be placed on such sources subject to their name appearing as Developmental Vendors

	<p>quantity to be ordered on developmental sources shall be limited up to 20% of NPQ in regular tenders.</p> <p>(b) Approved Vendors shall be eligible for bulk order, as per predefined tender conditions.</p> <p>(c) (1) Where there are not more than three Indian Suppliers categorized as Approved Vendor for a particular item, developmental vendors can be considered for placement of bulk order without any quantity restrictions. However, while considering such vendors, factors including past performance, capacity, delivery requirements quantity under procurement, nature of item, outstanding order load etc. Shall be considered in a transparent manner, subject to rates being reasonable. Quantity allocation among eligible vendors shall be based on pre decided tender criteria. Such orders shall be treated as bulk orders.</p> <p>2) A supplier or bidder shall be considered to be from India if</p> <p>i) The entity is incorporated in India, or</p> <p>ii) A majority of its shareholding or effective control of the entity is exercised from India, or</p> <p>iii) More than 50% of the value of the item being supplied has been added in India.</p>		<p>of RDSO/ CLW/ BLW/ RCF/ ICF/ MCF/ CORE etc. as available on UVAM as on date of opening.</p> <p>(b) Where there are not more than three Indian Suppliers categorized as Approved Vendors for a particular item, Developmental Vendors can be considered for placement of Bulk order without any Quantity restrictions. However, while considering such vendors, factors including past performance, capacity, delivery requirements, quantity under procurement, nature of item, outstanding order load etc. shall be considered in a transparent manner, subject to rates being reasonable. Quantity allocation among eligible vendors shall be based on pre decided tender criteria and such orders shall be treated as Bulk orders.</p> <p>A supplier or bidder shall be considered to be from India if:</p> <p>i) The entity is incorporated in India, or</p> <p>ii) A majority of its shareholding or effective control of the entity is exercised from India, or</p> <p>iii) More than 50% of the value of the item being supplied has been added in India.</p>
3.1.4	<p>Wherever the vendor approving agency (Other than RDSO) has not classified any of the vendors for placement of development order, developmental order may be placed upto 20% of the NPQ on unregistered/untried firms about whom Railway is prima facie satisfied that they are capable of executing the order. This 20% quantity will be within the NPQ. However, there may be some case of procurement of materials where Railways may not be willing to undertake the risk of failure on the part of the supplier on whom the development orders have been placed.</p>	3.1.4	<p>The firms, who are not appearing in UVAM as Approved/Developmental Vendors of RDSO/ CLW/ BLW/ RCF/ ICF/ MCF/ CORE etc. will not be considered for ordering.</p> <p>However, such firms willing to supply the tendered item, are advised to approach the concerned Vendor Approving agency for getting their name registered as approved / developmental vendor.</p>

	<p>In such cases. Railway may go in for increased purchase quantity and keeping in view budgetary and other aspects so that 100 per cent order could be placed as a developmental order outside the NPQ. This is subject to:-</p> <p>a) Such tendering firms which are not Approved by vendor approving agency (other than RDSO) for placement of developmental orders must submit their credentials details i.e.: Machinery & Plant, Testing facilities, QAP, Technical Man power etc.</p> <p>b) Such offers are technically suitable.</p> <p>c) Credential of the firms i.e. firms who have submitted adequate evidence towards their capacity-cum-capability, past performance etc. and prima facia the Railways are satisfied that the Tenderer is capable of executing the orders but whose capacity to supply bulk quantity has not been established in the past, the capacity-cum-capability claimed/exhibited in their offers submitted, will be verified by the Railways wherever considered necessary before placement of Purchase Order on unapproved firms either by deputing their representative or by engaging agencies of RDSO/RITES etc., at the discretion of Railways.</p> <p>d) Failure to furnish requisite credentials details i.e. machinery and plant, testing facilities, QAP technical manpower etc., will make the offer liable to be ignored.</p>		
3.2	<p><u>Approved by DLW/CLW/ICF/CORE/RCF/CME/CEE-S.C.RLY:</u></p> <p>Same conditions shall apply as in the case of RDSO approved sources as detailed in Para 3.1 above with the exception that wherever "RDSO" is appearing, the same should be replaced by "DLW/ CLW/ ICF/ CORE/RCF/ CME/CEE-S.C.RLY."</p> <p>Procurement of materials falling in the category other than those in Para 3.1 and 3.2 above:</p> <p>In these cases, the Railways reserves</p>	3.2	Deleted.

	the right to make bulk procurement from the tenderers who conform to/comply with the eligibility criteria (as detailed in the special conditions of tender) whereas developmental orders may be considered for placement on other sources whose offers are competitive and who have submitted adequate evidence towards their capacity-cum-capability and prima facie the Railways are satisfied they are capable of executing the orders but whose capacity to supply bulk quantity has not been established in the past.		
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II) Tender eligibility criteria to be incorporated in Tender Schedule as Special Conditions, wherever Item is reserved for procurement from Approved Sources:

Bulk purchase [minimum 80 percent of net procurement quantity] will be made only from those sources who are appearing as Approved Vendors of **RDSO/CLW/BLW/RCF/ICF/MCF/CORE** etc. as available on UVAM. Wherever, Approving Agency has assessed the capacity cum capability of the firm and has cleared the source as Developmental vendor for placement of developmental order, developmental order up to 20% of NPQ may be placed on such sources subject to their name appearing as Developmental Vendors of **RDSO/CLW/BLW/RCF/ICF/MCF/CORE** etc. as available on UVAM. The status of the firm will be reckoned as on the date of tender opening.

Where there are not more than three Indian Suppliers categorized as Approved Vendors for a particular item, Developmental Vendors can be considered for placement of Bulk orders without any Quantity restrictions. However, while considering such vendors, factors including past performance, capacity, delivery requirements, quantity under procurement, nature of item, outstanding order load etc. shall be considered in a transparent manner, subject to rates being reasonable. Quantity allocation among eligible vendors shall be based on pre-decided tender criteria and such orders shall be treated as Bulk orders.

Note: For detailed instructions refer Para 3, General Tender Conditions (updated latest) attached with NIT and/or available as Public Document on IREPS website Goods and Services/South Central Railway.

DUVVORI LAKSHMI
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(उप मुख्य समग्री प्रबंधक/ Dy.CMM/IC)
कृते प्रमुख मुख्य सामग्री प्रबंधक
For PRINCIPAL CHIEF MATERIALS MANAGER

C:/- Secy to GM: For kind information to GM
PS (Gaz) to PCMM: For kind information of PCMM
CMM/M , CMM/E, CMM/G & CMM/T
Dy.CVO/Stores/SC, Dy.Ch.Manager/P&S/SC, Dy.CMM/Con/SC, All Section in-charges
Ch.OS/TO - to incorporate the above in IREPS (General Tender Conditions).